



Job Announcement:	WaterCredit Associate
Announcement Date:	January 4, 2012
Closing Date:	Open until Filled

About Water.org and WaterCredit

Water.org is a dynamic, rapidly growing international organization addressing the global water supply crisis. We are committed to providing clean drinking water and improved sanitation to communities in developing countries. Water.org achieves its mission through a blended platform approach involving local partner organizations, community involvement, appropriate technologies, integration of health and hygiene education/practices, and innovative financing techniques.

WaterCredit is an initiative of Water.org that puts microfinance tools to use in the water and sanitation (WSH) sector. Launched in 2003, it is the first comprehensive program of its kind in the world that connects the microfinance and WSH communities to scale up access to credit and capital for WSH needs through multiple models across multiple countries. WaterCredit financial products have been deployed for establishing household water and sewerage connections, water harvesting tanks, water pumps, water purifiers, household toilets, and latrines.

WaterCredit continues to scale and is poised for significant expansion in the coming years. This includes geographic expansion, as well as channel expansion via additional financial delivery mechanisms, partners and open-source learning platforms. Water.org seeks a motivated individual to join our global team to achieve these goals.

You can learn more at <http://water.org> and <http://watercredit.org>.

Position Description

Water.org seeks a highly skilled and motivated Associate to work with its global WaterCredit and International Programs teams. This full-time position is a contractor with minimum 6 months initially, and has potential for both renewal and for full-time employment. This position may be based at the Water.org HQ in Kansas City, MO or San Francisco, CA with domestic and international travel as required. The person selected will report to the Director of WaterCredit.

Major responsibilities of the WaterCredit Associate are listed below. Please note that this is an illustrative, non-comprehensive and non-exclusive list which is expected to evolve over time as WaterCredit expansion proceeds.

- I. Spearhead, manage and coordinate WaterCredit expansion activities
 - a. Geographic expansion of WaterCredit into new countries and regions, including coordination of expansion activities with regional offices as appropriate
 - b. WaterCredit channel expansion, e.g. through online lending platforms and utilities
 - c. WaterCredit partner and product expansion, e.g. identification of new financial service providers, WSH product manufacturers and funders
 - d. Solicit, track and evaluate new proposals from potential partner organizations

- II. Lead curation and expansion of WaterCredit learning platforms
 - a. Facilitate WaterCredit's learning agenda to share knowledge and best practices within both the microfinance and WSH sectors
 - b. Lead the successful development, completion and dissemination of WaterCredit Toolkits for MFIs and other stakeholders
 - c. Maintain and curate the WaterCredit.org website, including growth of online WaterCredit resources and information sharing/networking opportunities
 - d. Develop and update internal global WaterCredit directories and wikis as appropriate

- III. Assist with management and facilitation of current WaterCredit program excellence
 - a. Assist global WaterCredit and International Programs teams with current WaterCredit programs in South Asia and East Africa
 - b. Support WaterCredit partnership and portfolio development, monitoring, performance and other program impact-related activities

- IV. Support the global Water.org team to foster innovation and build WSH and microfinance/financial sector strength
 - a. Assist Water.org development team with grant, loan and other funding agreements
 - b. Support activities and planning related to strategic direction of the organization
 - c. Network with collaborating organizations and serve as a knowledge base for Water.org

Qualifications:

- Successful experience working in the international finance/microfinance sector, particularly in new product development, expansion and partnership activities
- Proven background in economics, business, finance, development, project and stakeholder management
- Experience with both non-profit and for-profit investment settings
- Excellent verbal and written communication skills
- Committed team player with critical thinking and creative problem solving skills
- Proactive self-starter with a high level of energy and sense of fun
- Proven track record of professionalism, good judgment and attention to detail
- Solid knowledge of online communications, social media and related learning tools
- Computer literacy, including MS Office suite, Google documents and wikis

Requirements:

- At least 3 years of relevant experience with microfinance in a developing country context, ideally with focus on product development and "microfinance plus" activities
- Experience with project, program, partnership and/or multi-stakeholder management required
- Experience in and/or relevant exposure to the water/sanitation sector (including public health and/or environmental and climate change issues) strongly preferred
- Knowledge of Spanish or French strongly preferred
- Experience in Latin America, South/Southeast Asia and Sub-Saharan Africa strongly preferred
- Masters, MBA, finance and/or policy-related degree preferred
- Must be willing to travel up to 30%
- US citizenship or an H1-B work visa required

Salary

Compensation will be competitive and based on education, relevant experience and comparable positions in the non-profit and social investment sectors.

Application Information

Please send a copy of your CV and a cover letter to positions@water.org noting "WaterCredit Associate" at the title of your message. Applications will be reviewed as they are received. Please do not contact us about the status of your application.

Water.org is an equal opportunity employer. We do not discriminate on the basis of age, ethnicity, gender, nationality, religious belief, or sexual orientation.

Thank you for your interest in WaterCredit and Water.org!