


A photograph of a woman with dark hair, eyes closed, and a serene expression, splashing water onto her face. Her hands are raised, and water droplets are frozen in mid-air around her head. The background is a soft-focus green, suggesting foliage. The entire image has a white border with a slightly distressed or hand-drawn edge.

WaterPartners International

2002 Annual Report

We envision the day when everyone in
the world can take a safe drink of water.

A decorative graphic at the bottom of the page consisting of three horizontal, wavy blue lines of varying shades, resembling water ripples.

We envision the day when everyone in the world can take a safe drink of water.

It is easy to take for granted ready access to a safe supply of drinking water. Yet, more than one billion people lack this most basic commodity. Creating accessible, safe water supplies in developing countries liberates people to live healthier, fuller, more productive lives.

The Mission of WaterPartners International:

Inspire people to act

Donors to provide consistent financial resources with a sense of solidarity for those in need of safe water

Staff and **volunteers** to seek innovative and efficient solutions to meeting the global water supply needs of today and tomorrow

People in need of safe water to take the lead in meeting their own needs

Together, these people form the *WaterPartnership* that will allow us to realize our vision.

Develop high-quality, sustainable water projects

We use our expertise to foster high-quality, sustainable, community-level water supply projects. We promote innovative solutions that enable communities to take a leading role in solving their own water supply problems.

Enable donors to invest wisely

We exist to create a global awareness of the water supply crisis and to help people respond. We carefully invest donors' funds in only the highest-quality projects through locally based water development organizations. We hold ourselves accountable to donors and to people who benefit from the projects they support.



Fifty-four communities and more than 20,000 individuals have benefited from WaterPartners' assistance since 1990. During 2002, WaterPartners supported eight community water projects.



WaterPartners International is a charitable institution under Section 501(c)(3) of the Internal Revenue Code. Financial support comes from foundations, corporations, the religious community, other private organizations and thousands of individuals.



WaterPartners has its global headquarters in Columbia, Missouri, and satellite offices in Washington, DC; Atlanta, Georgia; and Seattle, Washington.

Message From the Executive Director



Why Not?

Often the best way to get a fresh perspective on an old problem is to see it from someone else's point of view. When I carry the message of WaterPartners to grade schools or talk about my work with my own kids I certainly get a fresh perspective.

Kids, it seems, have a hard time grasping just why it is that something we have in such abundance

can be such a problem for so many people in the world. I hear them say, "Why can't we just give them some of our water?" or "Why don't they have enough money to buy water?"

I struggle for ways to explain to them why it is not that simple. Do we know how to make water safe for other people? Yes. Does it cost a lot of money to help someone? No.

As adults we look at a problem and say "why" things are unchangeable. Kids look at a situation and ask "Why not?" We have a lot to learn from kids.

I think seeing the world through the eyes of a child is one of the fundamental strengths of WaterPartners. From our beginnings as a simple grassroots organization we have had the big vision of the day when everyone in the world can take a safe drink of water. Some have suggested the vision is too big. But I look at it and say "Why not?"

The world deserves nothing less. The children of the world deserve nothing less. Millions of them will die this year because of contaminated water. For them and their parents the question to the world must be, "Why?" That is the question they would certainly pose to you and me. Why in a world of affluence must a child die simply because she does not have access to safe water? Why must a problem with simple, known solutions continue to be the leading cause of death in the world?

There is no good answer to the question of "Why not?" We have the projects waiting to reach thousands of people with safe water. "Why not" send a donation today and make safe water possible for another child or family?



Gary J. White
Executive Director

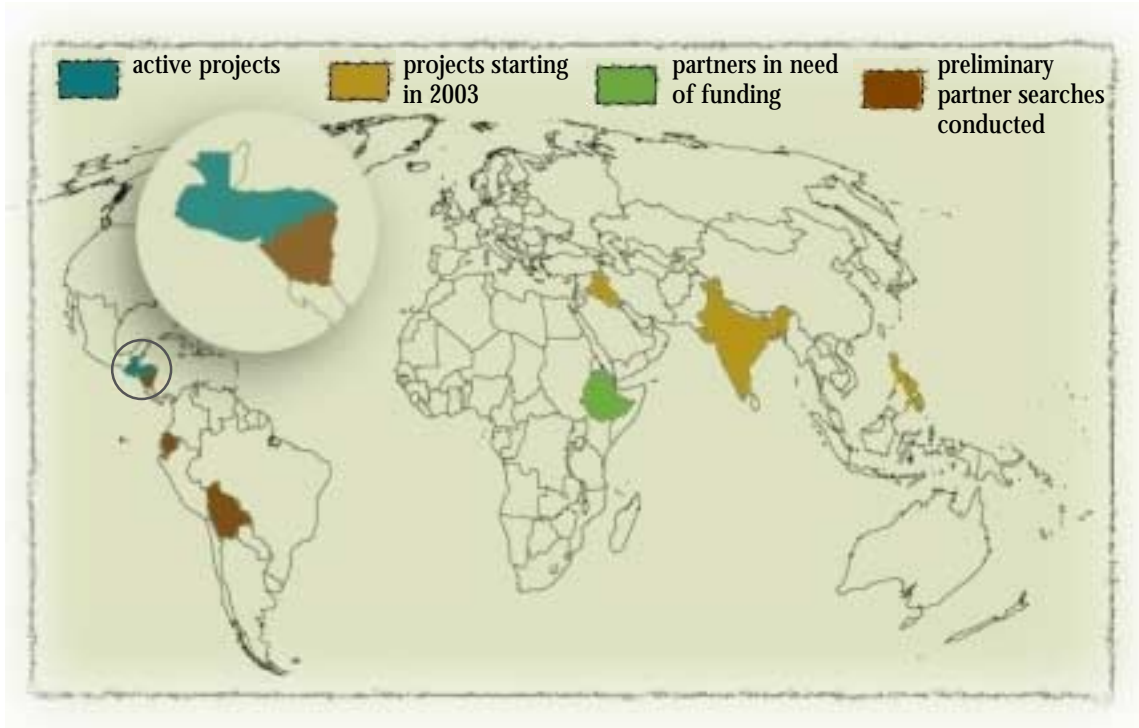
White receives Barr Award

COLUMBIA, MO (August 1, 2002) - WaterPartners International Executive Director and Co-founder Gary White recently received the 2002 Harriet Hylton Barr Distinguished Alumnus Award, the highest honor bestowed by the University of North Carolina at Chapel Hill's School of Public Health Alumni Association.

The award, established in 1975, recognizes the achievements of alumni and their contributions to public health, particularly their leadership, experimentation, collaboration and innovation within the profession; impact within the practice arena; and outstanding service beyond the requirements of the recipient's employment.

"A leader in every sense of the word, Mr. White's collaborative approach to his work and his commitment to building new alliances make him a real credit to his alma mater," the award states.

International Programs



WaterPartners supported its first water project in Honduras in 1990. Since then, we have helped 40 Honduran communities build their own safe drinking water systems. All of the communities described below are in the Department of Lempira.

Cacahual, Guacual, Las Crucitas, El Águila, Cholutec, and Gualcinse, Honduras **Total Population: 2292**

In the community of Gualcinse, a water project was constructed by the Honduran government many years ago. Unfortunately, the water source for the project was poor, and most of the people of Gualcinse supplemented their supply with water from small streams. The community of Las Crucitas also had two water



Community members in El Águila, Honduras, receiving training about the types of materials used to construct their water system.

Central America

project failures in the past, due to poor construction and lack of community involvement.

Thanks to funding from WaterPartners' donors, the 2292 villagers in Gualcinse and Las Crucitas, along with four other communities, no longer walk to find

scarce water supplies. The six communities worked together for nearly two years to construct a new water system that provides safe, abundant water right to their homes.

The families estab-

lished a water committee within each community that is responsible for maintaining the water system and collecting the monthly water bill from each household. In addition, the communities established a combined water committee (a "junta central") to oversee the operation and maintenance of the entire water system. Unlike the water systems built previously in Gualcinse and Las Crucitas, this one will be maintained and provide safe drinking water for future generations.

Jurtao and El Potrero, Honduras **Total Population: 505**

In the mountain communities of Jurtao and El Potrero the people struggled to meet their daily water needs. That has all changed now. Using only hand tools, they have constructed gravity-flow water systems complete with water faucets, wash basins, and latrines at each household.

Since 1994, WaterPartners has supported 12 water and sanitation projects in Guatemalan communities. Beyond running water, our projects also provide communities with latrines, hygiene education, watershed management capabilities, and training in water system administration, operation, and maintenance.

Xix, Guatemala **Population: 914**

This village, surrounded by hills and mountains, is located in the highlands southwest of Chajul. Xix is a very old village, with history dating back to Mayan civilization. The people practice both Catholicism and

(Continued on page 4)

"I feel very grateful to those who are helping us execute this project . . . We know that education is the foundation for the entire project and in general for the community."

Pedrina Garcia
Cholunquez, Honduras



Doña Cándida García of Las Crucitas, Honduras, washing dishes with water from the community's new water system.



Tuburcio Utuy of Xix, Guatemala, hugging WaterPartners' Executive Director Gary White.

"On our own, we rebuilt our homes, our school, and our church. Now, we will rebuild our water system."

Jacinto Hernandez Utuy
Xix, Guatemala

Central America *(continued)*

(Continued from page 3)

Mayan religious ceremonies. They also speak three languages: Kiché, Ixil and Spanish. The villagers are subsistence farmers, growing what corn and beans they need to feed their families. The people of Xix are also survivors



Guatemalan villagers filling buckets at Xepocol's former water source.

of Xepocol completed construction on a large gravity-flow water system. Their new water system consists of a nearly eight-mile long transmission pipeline and another eight miles of distribution system piping, all of which the community members dug by hand. Families are now paying a monthly water bill to maintain the water system and also working to pay back the loan they received from our local partner organization covering 50% of the capital cost of the project. When this loan is repaid, it will be used to fund another community's water project.

"The most important thing is that we are all united in work that is good for the community."

Mr. Francisco García
Cacahual, Honduras

El Caracolito, Guatemala Population: 264

El Caracolito is located in the mountainous highlands, where it is dry in the summer and cold in the winter. Before their water project was complete, they walked several miles to a river also used by livestock. With funding from WaterPartners and the local municipality, in June 2002 the community completed construction of 12 public wash basins and four public taps.

"We can live without electricity, but not without water."

Silvester Perez
Las Crucitas, Honduras

of a massacre that occurred during the civil war in the 1980's. During the war, the community hid in the mountains. It was not until the late 80's and early 90's that many people of Xix returned to the community. On their own, they rebuilt their homes, school and church, all of which had been destroyed. And in September 2002, with funding from WaterPartners and assistance from our Guatemalan partner organization, the community completed construction of a new water system.

Xepocol, Guatemala Population: 536

The community of Xepocol is very isolated, especially during the rainy season when the dirt roads are impassable. For two to three months out of the year, the men of the community earn some cash by working as farm laborers on the Guatemalan coast. In October 2002, the people



Washing laundry at an outdoor wash basin, or "pila" in El Limon, Honduras, WaterPartners first project, completed in 1992 and still operating today.

Bangladesh has made commendable progress in supply of safe water to its people. However, gross disparity in coverage exists across the country. In addition, the detection of arsenic

pollution in ground water threatens the gains achieved over the past years. Access to latrines is very poor, averaging only 16% in the rural areas. Diarrheal diseases constitute a major health problem in Bangladesh, killing over 100,000 children each year. Thousands of episodes of diarrhea occur in children and adults each day. Diarrheal diseases have close links to the problems of malnutrition, poor maternal health, high fertility and certainly to child survival. Starting in 2002, WaterPartners launched a



A staff member of our Dhaka, Bangladesh, partner organization collects loan repayments from residents of the Mirpur slum.

campaign to support our four new Asian partner organizations, including two new partners in Bangladesh.

Pallabi Slum, Dhaka, Bangladesh Population: 4400

Dhaka, one of the primary urban centers of Bangladesh, has been experiencing a rapid increase in population over the past two decades. People are migrating to Dhaka by the thousands in search of employment. Most migrants work in marginal employment at very low wages and live in squatter and slum settlements with few basic services. Recent studies estimate that two million people live in the urban slums of Dhaka. This



A new water system in the urban slum of Tejgaon, Dhaka, Bangladesh.

WaterPartners to provide loans for projects

COLUMBIA, MO (July 1, 2002) - Starting in 2003, WaterPartners International will create loan funds in select regions for people to draw on to build their water systems. The first community to benefit from this new program is Pallabi Slum, Dhaka, Bangladesh.

All of our project beneficiaries currently pay a portion of the capital cost of their water projects. This amount ranges from 10 to 50%. "Often people can afford to pay part or all of the cost for a water system if the cost can be spread out—but they simply lack access to credit because they are too poor," said WaterPartners' Director of International Programs Marla Smith-Nilson.

"Our efforts in this area will have a multiplier effect," said Gary White, executive director of WaterPartners. Repaid loan funds will be "recycled" to catalyze additional projects, reaching more people with safe, affordable water. "It is this type of innovation that has made WaterPartners unique," says White.

(Continued on page 6)

Asia (continued)

(Continued from page 5)

problem is only expected to worsen—by 2020, the number of people living in urban slums in Dhaka is expected to rise to nine million.

In the urban slum of Pallabi, the poor bear much hardship and are forced to buy water of unknown quality at exorbitant rates from water vendors. These vendors are mostly “mastans” who have seized control of public hydrants or established illegal water points, charging up to ten times the price of the water sold to legal connections. Other community mem-

Water-related diseases kill more than 100,000 Bangladeshi children each year.

bers obtain all their drinking water from construction sites, mosques, or from contaminated drainage ditches. The children frequently suffer from diarrheal diseases.

The people of Pallabi are prepared to pay 100% of the capital costs and 100% of the maintenance costs for a new water system, but they lack the access to credit to get started. With financial support from WaterPartners, our Bangladeshi partner organization will work with the people of Pallabi to improve their lives. Key project components will be legalizing access to safe drinking water supplies, constructing public toilets, providing hygiene training, and initiating a solid waste collection system. The people of Pallabi will be given a two-year loan to pay for the construction of the water and sanitation facilities. The loan repayments will then be used to fund future water, sanitation and health projects in urban communities in Dhaka.



To eliminate the public health hazard created by the mounds of garbage in Pallabi Slum (background), our Dhaka, Bangladesh, partner organization will help the community establish a household solid waste collection program.



Children pose with their new “child-friendly” toilet in the community of Karruvattu Pettai, India.

India’s huge and growing population is putting a severe strain on all of the country’s natural resources. Most water sources are contaminated by sewage and agricultural runoff. India has made progress in the supply of safe water to its people, but gross disparity in coverage exists across the country. In rural areas, only 14 percent of the population has access to a latrine. Poor access to safe water and latrines contributes to India’s high infant mortality rate.

Sakkampatti Village, India *Population: 788*

In the village of Sakkampatti, nearly 800 people struggle to meet their daily water needs. Twenty-one families use an open well. There are also four hand pumps in the village, but only two are functioning. The other two were abandoned because a maintenance system was not initiated when they were installed. The waste water and sanitation system is also very poor. The existing water system was not constructed with proper masonry structures or drainage, leaving gray water to stagnate in the streets, creating a

breeding ground for disease-carrying mosquitoes. Open defecation is routinely practiced.

With financial support from WaterPartners, our Indian partner organization will work with the people of Sakkampatti to develop and implement a sustainable community water supply and sanitation system consisting of deep wells, handpumps, drainage systems, and a public latrine. In addition, community members will be trained to operate and maintain their new water and sanitation facilities so they won't fall into disrepair.

Ninety-six of every 1,000 Indian children die before the age of five.



The people of Sakkampatti Village, India, abandoned this government-built handpump because they were not given training in handpump maintenance.

Uncontrolled deforestation in the rural areas of the Philippines has significantly reduced the volume of groundwater available for domestic purposes. This is an important component of the work of our Philippine partner organization. Latrine usage is also poor in both the urban and rural areas of the country, contributing to the high incidence of diarrhea among the population's children.

Barangay Sab-a, Philippines **Population: 661**

Residents of Barangay Sab-a walk about a mile to the nearest water source, the Maldang spring, which is only available during the rainy season. In the dry season, the women and children must walk farther to the Bulwang spring.

With funds raised at the 2002 Greater Detroit *Water for Life* event, the people of Barangay Sab-a will begin construction on a new spring-fed, pumped water system. Project construction is expected to take five months, and villagers will contribute ten percent of the capital cost of the water system through a revolving-loan fund. Residents will also commit to protecting the watershed that contains their new water source.



WaterPartners staff inspecting the watershed of a community water project on the island of Pilar, the Philippines.

Our Domestic Programs

Water for Life Events

During the 2002 calendar year, WaterPartners raised over \$400,000, bringing the total funds raised in the history of the organization to over \$1.6 million. *Water for Life* events around the country were the single largest source of donations (see box at right).

WaterPartners was born out of a *Water for Life* event. In 1990, a group of 100 people came to the first fundraising dinner in Kansas City, Missouri, to learn more about the global water crisis. Nearly \$4,000 was raised to build a safe

drinking water system and latrines in the community of El Limon, Honduras. Linking donors and beneficiaries, *Water for Life* events provide an opportunity for WaterPartners to tell the stories of the people in the communities we are supporting.

Building the WaterPartners Community

In the spirit of WaterPartners tradition of reaching out to people at a personal level, our drive to expand our domestic community of supporters was continued in 2002. Supporters of our work were asked to host a gathering of people—friends, family or colleagues—who might be interested in our work. At these gatherings, called “Community Building” events, guests are not asked for donations. The purpose is for WaterPartners’ staff to provide more details about our work to potential new supporters than we can share in our brochures.

In 2002, WaterPartners supporters held Community Building events in Atlanta, Chapel Hill, Detroit, Kansas City, Knoxville, New York City, Raleigh, San Antonio, and Seattle.

Our *Water for Life* events benefited the following communities in Asia and Central America this year: Las Crucitas, Cacahual, Guacual, El Potrero and El Águila, Honduras; Sakkampatti, India; Dibbasthali, Bangladesh; and Barangay Sab-a, the Philippines.

The second annual Fall Seattle *Water for Life* event raised \$70,000.

The tenth annual Triangle *Water for Life* dinner and silent auction raised \$48,000.

The first annual Kansas City Midtown event raised \$35,000.

The seventh annual Seattle *Water for Life* event co-hosted by Water for People raised over \$34,000.

The third annual “Savor the Flavor” event in Kansas City North raised \$31,000.

The first annual Greater Detroit *Water for Life* event raised over \$23,000.

The third San Francisco *Water for Life* salsa dance and silent auction raised \$5,000.

WaterPartners releases its first public service announcement

COLUMBIA, MO (September 10, 2002)-Arsenic, urine and parasites - imagine walking as much as three miles to fetch water for your family that is contaminated with these and many other hazards. In the U.S., ready access to a safe supply of drinking water is taken for granted, but the fact is, more than one billion people lack this most basic commodity. That was the message heard by Kansas City radio listeners through the first professionally-produced public service announcement created to promote WaterPartners International, an innovative non-profit organization founded in Kansas City in 1990 to help bring safe water to poor communities in the developing world.

(Continued on page 9)

New Partnerships

American Airlines

American Airlines, the world's largest carrier, has teamed with us to tackle the world's biggest health problem: unsafe water. By supporting our Triangle *Water for Life* dinner and silent auction, American Airlines is helping to bring safe water to the community of Pallabi Slum, an urban slum of Dhaka, Bangladesh.



Master of Ceremonies Russell Kinsaul, KCTV5 News Anchor, talks to WaterPartners Board Member Jan Creidenberg at the Kansas City Midtown

Water-dot-com Helps Water-dot-org

America has more pure water options than any country on Earth. Other parts of the world are not as fortunate, beset by the world's biggest killer – water related disease. In keeping with its long-standing commitment to manufacturing and delivering dependable quality water products, Atlanta-based Suntory Water Group, through its Water.com on-line division, is helping Water.org on a program to address inadequate purified water for the poor in developing countries.

A new program invites consumers who arrange for home or office delivery of

Suntory branded bottled water through water.com to have \$25 in their name donated to WaterPartners International. Although \$25 seems like an insignificant amount in light of the scope of the problem worldwide, it can provide safe water for life for one child.

Executive Director Gary White presents a banner signed by donors to the members of the Xix, Guatemala water committee.



(Continued from page 8)

The 60-second radio PSA was created by the Kansas City, Mo. public relations and marketing firm Sullivan Higdon & Sink, who has provided pro bono services to WaterPartners since 1999. To hear the radio PSA, go to: www.water.org/news/waterwalker.mp3.

"The radio PSA is our first formal effort to raise awareness among the general public of our organization and our unique solution to fighting the global water crisis," says Gary White, executive director and co-founder of WaterPartners. "Thanks to the amazing talent and generosity of Sullivan Higdon & Sink, we now have a first-class communications tool that would normally be impossible for an organization with our limited resources to produce."

From a creative standpoint, the PSA is as innovative and cost-effective as the WaterPartners solution to supporting water projects in developing countries. The radio spot illustrates the stark contrast between having safe water at the turn of a tap compared to the extreme hardship faced by much of the world's population. The PSA features the voice of a child simply asking his mother for a drink of water, and then 30 seconds of the sound of footsteps.

Major Donors

WaterPartners' supporters come from all parts of the United States and many walks of life, but they all share our vision of the day when everyone in the world can take a safe drink of water. WaterPartners gratefully acknowledges all our donors at every giving level. Each gift to WaterPartners is a gift of life to someone in the world in need of safe water. On behalf of our beneficiaries, thank you.

Corporations giving \$500 or more

Anchor Environmental, LLC
Associated Earth Sciences, Inc.
Black & Veatch
Brown & Caldwell
Camp Dresser & McKee



A young girl in Xix, Guatemala, is anxious for the community's project to be complete as she drinks from the temporary supply pipe. The distribution network is now connected to this pipe and carrying water to every home.

Cascade Engineering
CH2M HILL, Inc.
Dealers Warehouse Corporation
DST Systems, Inc.
Economic and Engineering Services Inc.
General Motors
Gold Bank
Golder Associates Inc.
Hammond Collier Wade Livingstone
Harbortown Villas
Hart Crowser Inc.
Hazen And Sawyer, P.C.
HDR Engineering, Inc.
HWA GeoSciences Inc.
J.E. Dunn Construction Company
Johnson Controls Inc.
Love & Care Services, Inc.
MWH Global
Microsoft
Northwest Hydraulic Consultants
Parametrix, Inc.
Pfizer, Inc.
Presko Real Estate
RH2 Engineering
RoseWater Engineering, Inc.
RTI International
SvR Design Company
The Saxon Group
Searle / Pharmacia
Shannon & Wilson, Inc.
State Street
T M G Services, Inc.
Tetra Tech/KCM, Inc.
Tim Presko Insurance Agency
U.S. Filter
W.K. Dickson & Co, Inc.

Former “Dot-Com”ers Kayak Across Ocean to Link North and South America

SEATTLE, WA (February 1, 2002)— Two former employees of Internet firms embarked on what is believed to be the first documented kayak trip linking North America and South America. During the five-month voyage, Robert Ross and Pat Gallagher brought attention to the world's biggest killer -- water-related diseases -- and also raised financial support for safe water projects in developing countries.

Like any good “dot-com”ers, Ross and Gallagher established a Web site (www.water.org/kayak), to which they posted dispatches from the sea. They set oar to water from Trinidad and traveled more than 2,000 miles past 13 nations.

“Our mission is to raise awareness of the global water supply crisis and to raise funds for WaterPartners International,” said Ross. Through his experience in the Peace Corps, Ross learned that “you have to give people clean drinking water before you can do anything else for them; it’s the most important thing you can do in terms of development.”

Major Donors *(continued)*

In Spring 2002, the Columbia, Mo. Newman Center Children's Education Program raised \$318.90 in their "Pennies for Pipe" Lenten service project.

Foundations giving \$500 or more

ClearWater Project
Fredy Rosenbaum Foundation
Kiwanis International Foundation
Quintiles Gives Back Fund Of
Triangle Community
Foundation

Organizations giving \$500 or more

Broadway Christian Church-
Columbia, Mo.
St. Ann's Grade School-Prairie
Village, Ks.
St. Bernadette Parish-Kansas City,
Mo.
University of North Carolina
Student Activities Fund
Water For People

Individuals giving \$500 or more

Anonymous Donors
John & Letty Baker
Mark Benjamin
Joe Bock & Sue Lyke
Nicholas Boring III
Mary Anne & Jeffrey Bredemann
Arden Bricker
Jim & Paula Burger & Family
Kevin & Mary Beth Callahan
Jan Campbell & Joan Gregory
Amy Cannello

Denise Case & Andy Anderson
Dan & Colleen Cashen
Jamie & Sue Colbourne
Jan & Susan Creidenberg
John & Elsie Crossman
Mel Curtis & Carter Foreman
Julie Daniels
Jenna Davis & Andrew Sparks
Clarence & Marie Delforge
Daniel Devine & Michele Chollet
Francis & Ann DiGiano
David Douglas
Avis Durgan & Jeffrey Stephenson
Scot & Jessica Eisenfelder
Dwight Elving
Elizabeth Ely Tolman & Kenneth
Tolman
Larry & Pat Finnell
Drs. Thomas & Michelle Franey
Vince & Sharon Fristoe
Roger Giesecke & Mary Pigott
Jeffrey & Paige Hansen
Jim & Andrea Harrington
Robert & Peggy Harris
Steve & Cindy Hileman
Steve & Diana Hilliard
Mike & Jennifer Hrachovec
Matt & Tracy Jackson
Barry & Leslie Johnson
Kirk Johnson
Richard Kaplan
Larry & Karen Karpack
Reed & Marcia Kendall
Erin & Marc Keys
Karol King & Doug Chapman
Jim & Christine Klasinski
Joe & Melissa Kouba
Kyle & Jill Kryger
Donald & Marie Lauria
Chip & Cindy Luerding
Jacco & Marcia Luke Van Dijk
Geoff & Gwen Martin

Nicholas & Charla Matich
Ron & Astrida Mattson
Chris & Janet McCormack
Wayne & Jessica Miles
Robert & Carol Miller
Sandy Nelson & Chris Brown
Jen Norling & Kirk Anderson
Priscilla & Dave Norling
Mark & Sandi Norman
Peter & Kay Nosler
Dan & Beth Okun
Jim & Carolyn O'Laughlin
Neil Palmer
Sue & Todd Peterson
Gloria Pfeif
Judy Pigott Swenson
Glen & Sharon Portwood
Alan & Rebecca Rabideau
Ralph Raciti
Kelly & Andrea Reiman
Drs Leonard & Virginia Rezmierski
Mike & Maureen Riley
Sonia Rosenbaum
David Ruggles

(Continued on page 12)



Valentin Campos of Las Crucitas, Honduras, is assisted by his daughter. He is teaching her about the construction of the water project and how it will bring water to the community.

Major Donors *(continued)* & Sustaining Donors



A barbed wire fence was built around the water storage tank in Gualcinse, Honduras, to prevent contamination or damage by animals.

(Continued from page 11)

Zetta Russ
 Dave Sarr & Julie Pabis
 Esther & Allen Schechter
 Daniel Schechter & Laura Castleman
 Eric Schoening & Christine Maxwell
 George & Teddy Schroer
 Maryanne Schwartz
 Bob & Sandra Seidensticker
 Carolyn & Scott Sherwood
 Carl & Eve Shy
 Mary Jo & Kenneth Smith
 Bill & Michelle Sollecito
 Mike Sparks
 Anne Spiesman & Keith Klein
 Margie & Chris St. Germain
 Timothy & Courtney Stanion
 Jane Stein
 Darryl Swenson
 Bill & Vicki Tackett
 Steve Tyler & Laura Armato Tyler
 Scott & Joanne Ulnick
 Jeff Varick

Martin & Linda Verstraete
 Fr. John Wandless
 Robert & Renate Wegner
 Steve & Charlene White
 Gary & Becky White
 Carl Williams
 Christopher Wilson & Jennifer Cole Wilson
 Chen-Yu Yen

Donors of Goods and Services valued at \$500 or more

Evolution Audio-Kansas City, Mo.
 Steve Hill and S. Graphic Designs-Seattle, Wa.
 Tracy Jackson
 Matt's in the Market-Seattle, Wa.
 Mayberry Printing-Raleigh, NC
 Sandy Nelson
 Jennifer Platt
 Dave Sarr
 Servitex-Durham, NC
 Sullivan, Higdon & Sink-Kansas City, Mo.
 Take 2 Productions-Kansas City, Mo.
 Linda Vaughn
 West End Wine Bar-Chapel Hill, NC

WaterPartners was invited to participate in the Microsoft Workplace Giving Fair at the company's Redmond, Washington, headquarters in October 2002. Staffing our booth were long-time supporters Avis Durgan and Jeff Stephenson, a Microsoft employee.

WaterPartners is honored to give special recognition to our Sustaining Donors, who pledged their continuing support in 2002.

(Please note: Sustaining Donors listed on preceding pages are not listed below.)

Sustaining Donors

John & Carol Abbott
 Patria Aguilar
 Demilt & Denise Aitken
 Gerard Amato
 Terry Anderson
 Ralph & Sandra Angel
 Paul & Amber Angel
 William & Ellen Archer
 Celso Arredondo
 Donna Baird
 Brian & Jacqueline Bankler
 Karl Banks
 Anthony & Pamela Barulich
 Nelson Bass
 Antonio Belandres & Mary Rogers
 Larry & Sheila Benninger
 Steven Berkowitz & Johanna Norman
 Harry & Sylvia Bingham
 Jim & Dorothy Bock
 Judy Bock & Glenn Brinley
 Eleanor Shaheen Braddock
 Plez & Nancy Bradley
 Wilfred & Esther Brandt
 Deanna Braun
 Tom & Cherie Brown
 James Brown
 Brenan Buckley
 Mary Bulman-Griggs & Joe Griggs
 Joe & Nancy Burford
 Ms. Ann E. Burruss
 Robert Carr
 Constance Chubb

Sustaining Donors *(continued)*

Donald & Louise Clifford
 Mary Ann & Charles Coatney
 Richard Cole
 Susan Cox
 Asta Crowe
 Beth & Frank Cunningham
 C. H. Curtis
 Mike & Tracy Daly
 Kathy Daniel
 Jo Daniels
 Barb Dawson
 Ruth DeHolton
 Rachael DiSantostefano & John Manns
 Michael & Alison Doherty
 Steve & Annie Downs
 Lucy Doyle
 David D'Souza & Linda Floyd
 Joanne Earp
 Connie Eble
 Mrs. Francis Elder
 Daniel Elliott & Jeanne Stahl
 Carmen & Dan Enciso-Steinberg
 Geni Eng
 Robert Epting
 Glen & Mary Ernstmann

Jack & Judy Fagan
 Jerry & Gloria Fournier
 Richard Fowlkes
 Victoria Freeman & Charles Humble
 John & Mary Frerking
 John Fugate & Tony Earl
 George & Dee Gamble
 Bob & Julie Gandley
 Stuart & Karen Gansky
 Coryleen Gilbert
 Alan Ginolesperger
 Annette & David Green
 Bob & Rose Green
 Vance & Patricia Hall
 Molly Hallock
 Harold & Peggy Hanson
 Robert Healy
 Bill Heatherman
 William Heizer
 Charles Helpingstine
 Paula Hemmer
 Edward & Elaine Herman
 Irva Hertz-Picciotto & Henri Picciotto
 Kristin Herzog

Mike & Sandra Hiesberger
 John Hill
 Larry & Lana Hillier
 Edward & Judy Holland
 Richard & Barbara Holloway
 Mr. & Mrs. William Holman
 David & Pamela Hood
 Kathryn Hood
 Holy Spirit Catholic Church-Lee's Summit, Mo.
 Nicholas Jaszewski
 Donald Jones & Annie Smith-Jones



Tomasa Saquic washing clothes at her outdoor wash basin with her son, Jose, in Xeabaj, Guatemala, a project completed in 1999 and visited by Water-Partners staff in 2002.

Richard Kamens & Bobette Eckland
 John & Millicent Kang
 Terry Keating
 Mr. & Mrs. Tom Kolenda
 Richard & Louise Kowalsky
 Fred & Martha Lamar
 C. L. Lassiter
 Ms. Peggy Layne
 Richard Lelacheur
 Judith Lessler
 Brad & Suzanne Lessler
 Joshua Levin & Debra Fried Levin
 Howard Lo
 Laura Lombardo
 Derek & Ginger Long
 Anne & Chris Lutes
 Virginia Maag
 Ferdous "Limon" Mahmood
 Melissa Malkin-Weber & Andreas Weber
 Michael & Sue Martin
 Barbara & Stan Martinkosky
 John McBride & Sarah Marsh

(Continued on page 14)



Technician Cesar Girón directs a work group from Cacahual, Honduras, as they install a very difficult section of galvanized pipe over a rock face.

Sustaining Donors *(continued)*

(Continued from page 13)

Richard McCoy
Pat & John McGlumphy
Erin McGraw
Mr. Ralph H. McKosky
Jenny McNulty
Wayne Meirath
Christine Moe & Kenneth Gibson
Shane & Diane Moore
Charles Morse
Pam Moss
Yoshi Murata & Mary Ward
Chris & Diane Murdock
Kathryn Murphy
Jack Murray
Sara & Craig Murray
Kristen Nelson
Huy Nguyen
Larry & Betty Nilson
Karen Nilson & Christopher Pamp
Gary Oates, III
John & Janet O'Connor
Martha Draper Odell & Donald Odell
Brian O'Grady
Louis Okeley
Michael & Mary O'Malley
Ruth O'Neill
William Oney
Debbie & Jerry Organ



A completed latrine at the household of Maria Méndez, El Águila, Honduras.

Mr. & Mrs. Orrick
David & Lesley Oswald
Gary Pace & Deanna Osmond
Jeffrey & Tina Pacht
Christine Partridge
Dan Payton
Sam Perry & Alisa Bieber
John & Joanye Pitts
Dr. & Mrs. Platt
Mary Nell Porter
Ronald Richards
Carlo & Barbara Rietveld
Christopher & Sharon Ringwalt
Alexander & Sue Robb
Randy & Rita Robinson
Betty Sanders
Nancy Sarr
Carl & Ann Schaeperkoetter
Frederick Scheer
Ange Schieferecke
Victor & Marion Schoenbach
Valerie Schroer & Michael Brock
Susie Scott & Jerry Fetter
Marilyn Seen Scott
Marc Serre
Wendi Shafir
Earl & Gladys Siegel
Philip & Ellen Singer
Dr. Jan Sinnott & Lynn Johnson
Jena Sleboda
Jane & Bob Smith
Marla Smith-Nilson & Jim Nilson
Michael Sonesen
Doris & Raymond Speckhals
Bill & Linda Spollen
Lucia & Philip Stadter
Joe Steen
Karen Stewart
Edward Stocking & Li Ing Chang
St. Thomas More-Chapel Hill, NC
Rev. Donald Sturm
Dave Suhr



Celcia Raymundo, a beneficiary of the Xix, Guatemala, project with her niece Jacinta Brito.

Maggie Sweeny & Patrick McGuan
Teresa & Chuck Taylor
Kerwyn & Andrea Thomas
Scott & Sue Trusler
Gladwin & Elaine Unrau
Monique VanderMarck
Georgette L. And E.J. Vater
Doug von Bushberger
Mrs. Ann Vonderahe
Thomas Walker & Surabhi Shah
Todd Wang
Janie Ward-Newton
Charlotte Weingartner
Eda West
Curtis Wheeler
Robbie Wheeler
Nancy Whicker
Gerald & Kathy White
Randy & Glinda Whitehead
Randah Whitley
Bob & Anne Willet
Thomas Wirtz
Clifton & Cynthia Young
Tommy Young
Joseph & Marjorie Ziolkowski

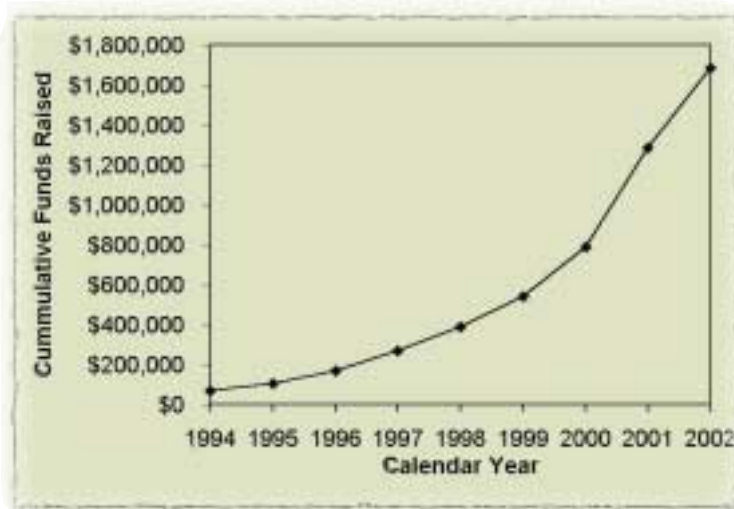
Financial Report

WaterPartners Continues to Thrive in Tough Times

During the 2002 calendar year, WaterPartners raised just over \$400,000. Although our revenue decreased from the previous calendar year due to an unfulfilled commitment from a foundation, our support from individual donors actually increased by 23%. During this same time period, most nonprofits saw their revenues drop at least 25%. We are grateful to our supporters who have continued to give even during this time of economic uncertainty.

We expect the sagging economy to extend our revenue crunch into 2003. We are doing all we can to cut expenses and increase our fundraising efforts. We have reduced our already modest salaries. We also eliminated one staff position. We continued to diversify our funding by applying for more foundation grants and positioning ourselves for government funding.

WaterPartners continues to be fueled by dedicated, skilled people serving on our board, as staff members and as volunteers. We are committed to working even harder to make sure we can direct high percentages of our expenditures to program support (see box at right). Finally, WaterPartners continues to support the highest-quality, sustainable projects and partners we can find.



Percent of Expenditures to Program Support

WaterPartners has always been dedicated to careful stewardship of the resources that are entrusted to us. Our ultimate goal is to allocate 90% of our expenditures to program support and 10% for administration and fundraising. Because of economies of scale, to reach this goal we will need to have revenue of at least \$5 million each year.

In the meantime, we strive to meet or exceed the goal of 75% of expenditures for program services. In fiscal year 2002 we achieved 72%.

To put this in perspective, the Better Business Bureau Wise Giving Alliance recommends that this figure be at least 50%. The American Institute of Philanthropy recommends at least 60%. Investing some of our funds in administration and fundraising has allowed us to have a phenomenal revenue growth rate.

From 1990 to 1996 we grew from \$4,000 in annual revenue to about \$50,000. Only then did we begin to partially compensate staff and spend more on administration and fundraising. From 1996 to 2002, our revenue grew from \$50,000 to over \$400,000.

WaterPartners continues to grow, working in new countries and responding to the opportunities opening before us. As the organization grows, we will continue to be good stewards of our donors' contributions.

Financial Statement

The following financial summary is based on the filing of our IRS Form 990, a statement that nonprofit organizations are required to submit to the IRS declaring revenue and expenditures. A complete independently audited financial statement is available upon request.

Financial Statement

Fiscal Year: October 1, 2001 - September 30, 2002

Support and Other Income

Direct Public Support	\$ 290,447
Foundation Grants	150,321
Consulting Income	7,872
Interest Income	21
Less: Net Loss from Special Events	(52,453)
Gain/(Loss) on Donated Investments	(63)
Other Income	0

Total Support and Other Income **\$ 396,145**

Expenses

Program Services	\$ 284,517
Management & General	49,023
Fundraising	63,676

Total Expenses **397,216**

Change in Net Assets **(1,070)**

Net Assets, Beginning of Year **4,001**

Net Assets, End of Year **\$ 2,931**



Water project beneficiaries in Rajshahi, Bangladesh.

Board, Advisors and Staff

Board of Directors

Jeff Varick, M.B.A., Chairman

Director of Product Portfolio
Strategy
Johnson Controls, Inc.
Ann Arbor, Michigan

Jan Creidenberg, M.B.A.

Vice President
Fleishman-Hillard International
Communications
Kansas City, Missouri

Jim Doherty, Ph.D.

Japan Liasion
Global Outcomes Research
Pfizer, Inc.
Chapel Hill, North Carolina

Steve Hilliard

Senior Vice President –
Investment Accounting
State Street
Kansas City, Missouri

Jennifer Platt, M.S.P.H

Water Conservation Manager
Town of Cary
Cary, North Carolina

Marla Smith-Nilson, M.S., P.E.

Director of International Programs
and Co-Founder
WaterPartners International
Seattle, Washington

Darryl Swenson

Retired Investment Advisor
Seattle, Washington

Gary White, M.S., P.E.

Executive Director and Co-
Founder
WaterPartners International
Columbia, Missouri

Advisory Committee

Francis DiGiano, Ph.D.

Professor of Environmental
Engineering
University of North Carolina
Chapel Hill, North Carolina

Donald Lauria, Ph.D.

Professor of Water Resources
Engineering
University of North Carolina
Chapel Hill, North Carolina

David Moreau, Ph.D.

Professor and Chair, City and
Regional Planning
University of North Carolina
Chapel Hill, North Carolina

Daniel Okun, Ph.D.

Kenan Professor Emeritus,
Environmental Sciences and
Engineering

University of North Carolina
Chapel Hill, North Carolina

Philip Singer, Ph.D.

Professor of Environmental
Sciences and Engineering
University of North Carolina
Chapel Hill, North Carolina

Jane Stein, Ph.D.

Consultant with Meliora
Associates; Lecturer in Dept.
of Maternal and Child
Health; and Senior Research
Fellow, Cecil G. Sheps Center
for Health Services Research
University of North Carolina
Chapel Hill, North Carolina

Father Pat Tobin

Associate Pastor
St. Therese Church of the Diocese
of Kansas City-St. Joseph
Kansas City, Missouri

Dale Whittington, Ph.D.

Professor of City and Regional
Planning and Environmental
Sciences and Engineering
University of North Carolina
Chapel Hill, North Carolina

Staff

Gary White

Executive Director

Susan Davis

Director of Development

Erin Keys

Donor Services Coordinator

Tracy Jackson

Web Site Administrator

David Sarr

Financial Manager

Marla Smith-Nilson

Director of International Programs

WaterPartners International depends on contributions to carry out its essential work in the developing world and its educational mission in the United States. Gifts to WaterPartners support community water projects in developing countries.

Please remember WaterPartners in your will, matching gifts at work, and United Way campaigns. Even if WaterPartners is not listed, many workplace giving campaigns allow you to write in our name.

To make a contribution or for more information about gift options, please contact:

Donor Services
WaterPartners International
P.O. Box 654
Columbia, MO 65205-0654
phone 573.447.2222
info@water.org
www.water.org

WaterPartners International is a registered 501(c)(3) nonprofit organization. Gifts are tax deductible to the extent provided by the law.

